



**WORKFORCE DEVELOPMENT BOARD**  
OF SOLANO COUNTY

# FY2018 YEAREND PROGRAMMATIC IMPACT

July 2017 - June 2018

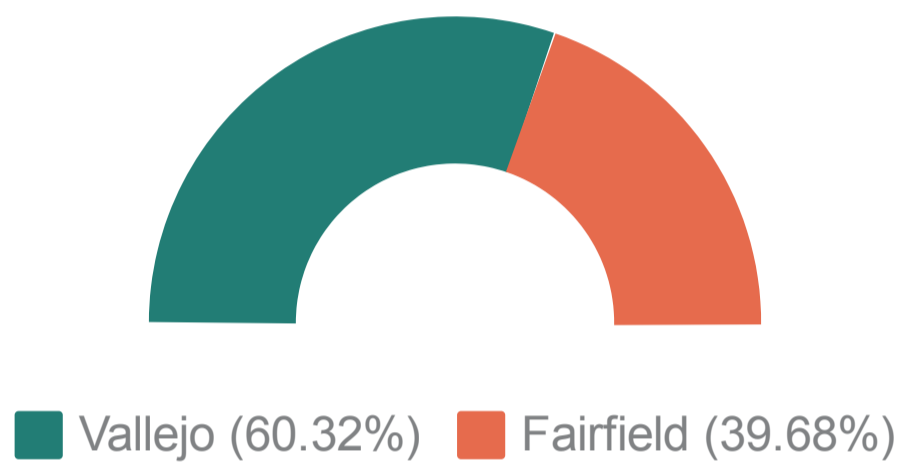


**SOLANO  
EMPLOYMENT  
CONNECTION**

Solano Employment Connection is affiliated with the America's Job Centers of California. Partners that operate the job centers include Employment Development Department, the WDB, Division of Rehabilitation, and others.

**9,633** INDIVIDUALS VISITED THE JOB CENTERS  
**506** INDIVIDUALS VISITED COMMUNITY SITES  
**43,836** SERVICES PROVIDED

## JOB CENTER TRAFFIC BY LOCATION



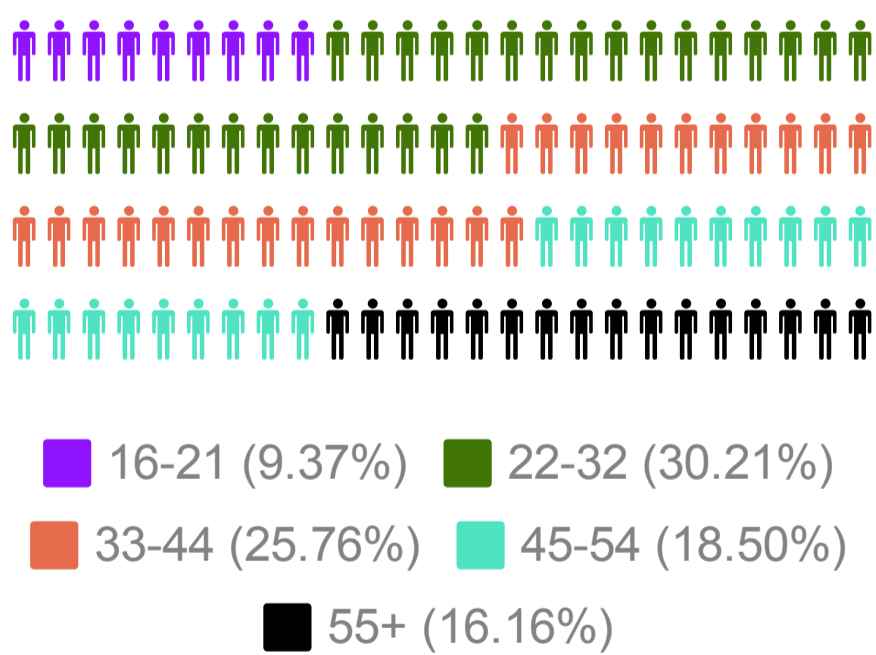
**Fearless Determination**  
She was a newly single mother and recently laid off from her work in media graphics in Contra Costa. She was talented in her work, but no longer had the up-to-date skills needed to be competitive in the field. She worked with an Employability Specialist and developed a training plan that included Java certification and social media marketing skills. She had a great attitude and was determined to succeed. In April, she landed a job in Palo Alto using her talents and new skills making \$53.00 an hour. She is back on her feet and able to support her family.



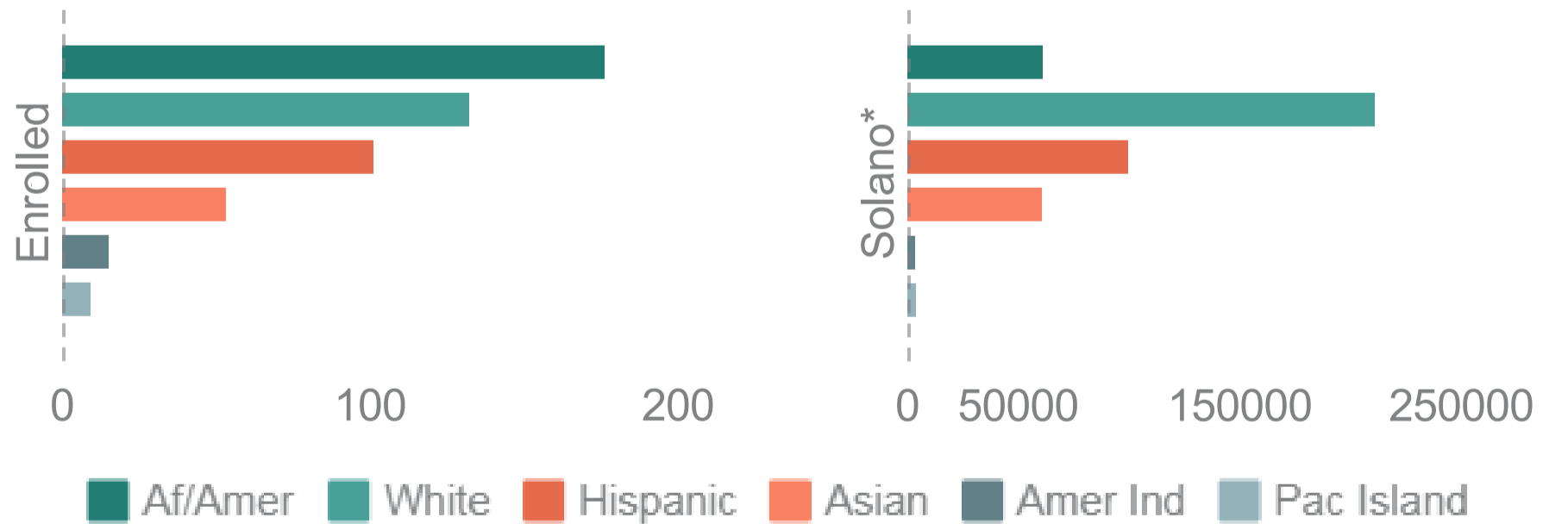
## Job Seeker Demographics

The Workforce Board serves a diverse job seeker base. Numbers below represent individuals enrolled in WIOA Adult, Dislocated Worker, Multi-Company Grant, and Youth programs.

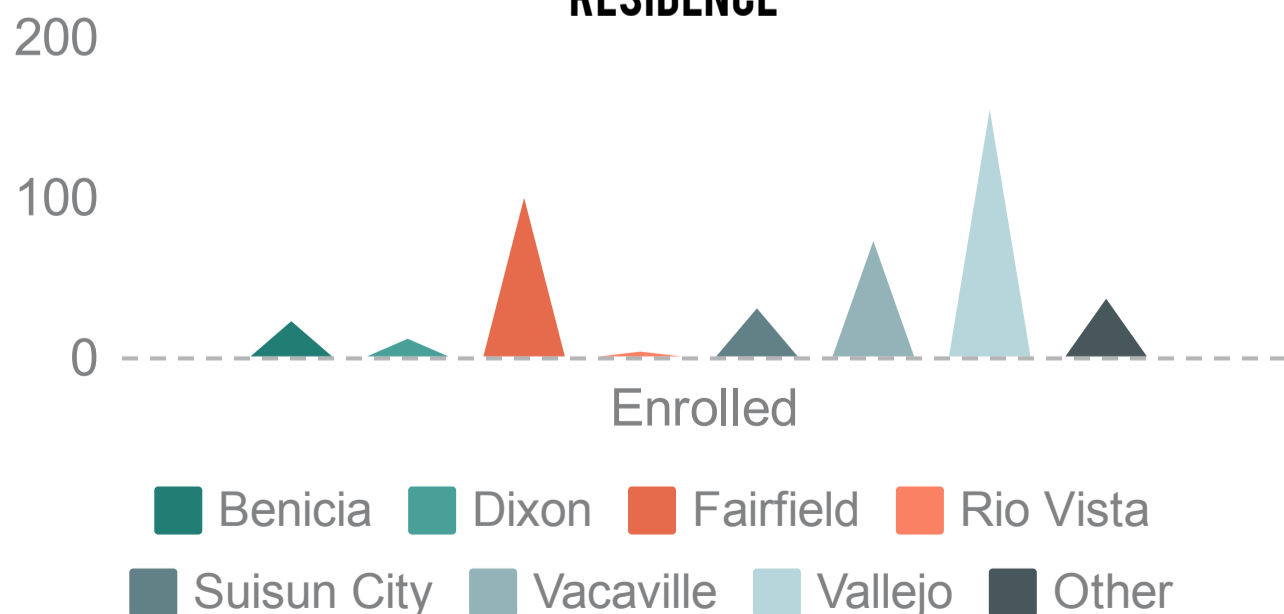
### AGE~



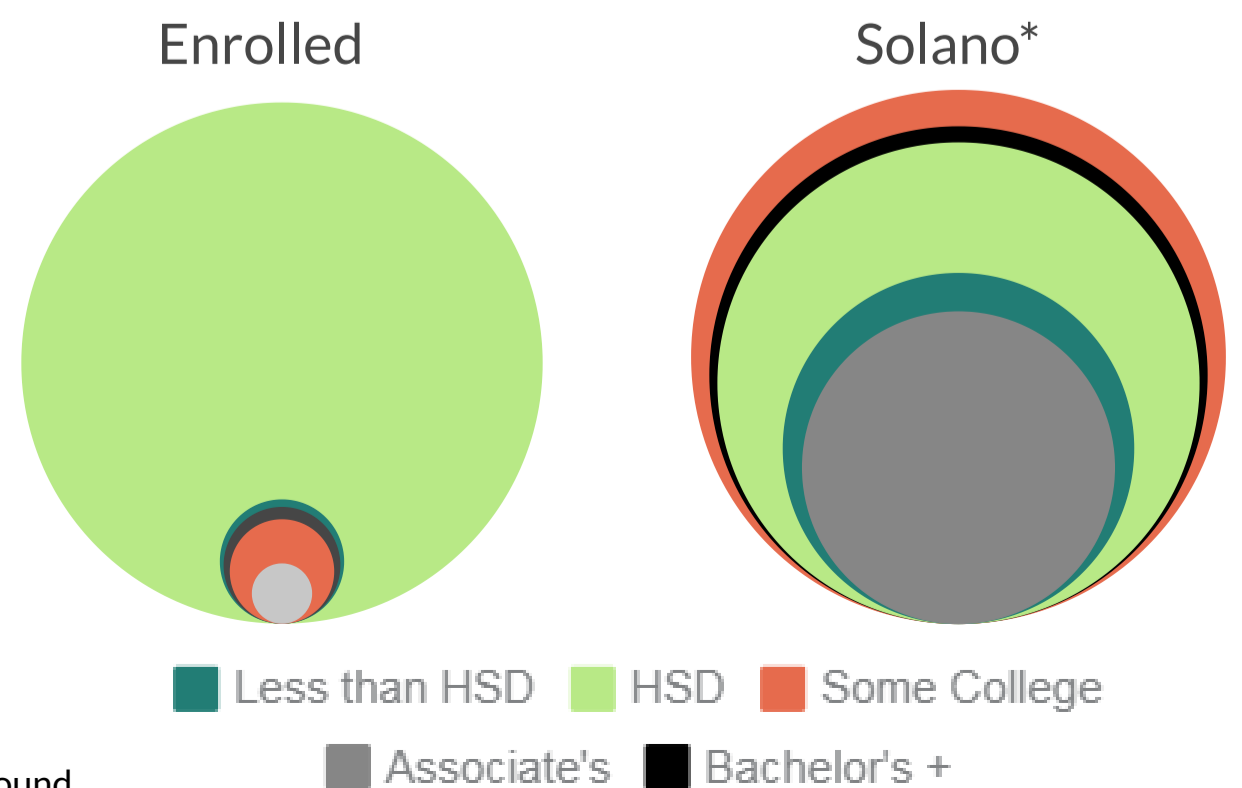
### RACE/ETHNICITY



### RESIDENCE~

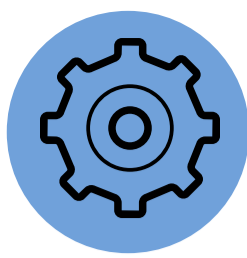


### EDUCATIONAL ATTAINMENT



~: No statistical difference between percentages of age or residence of enrolled vs. Solano County were found.

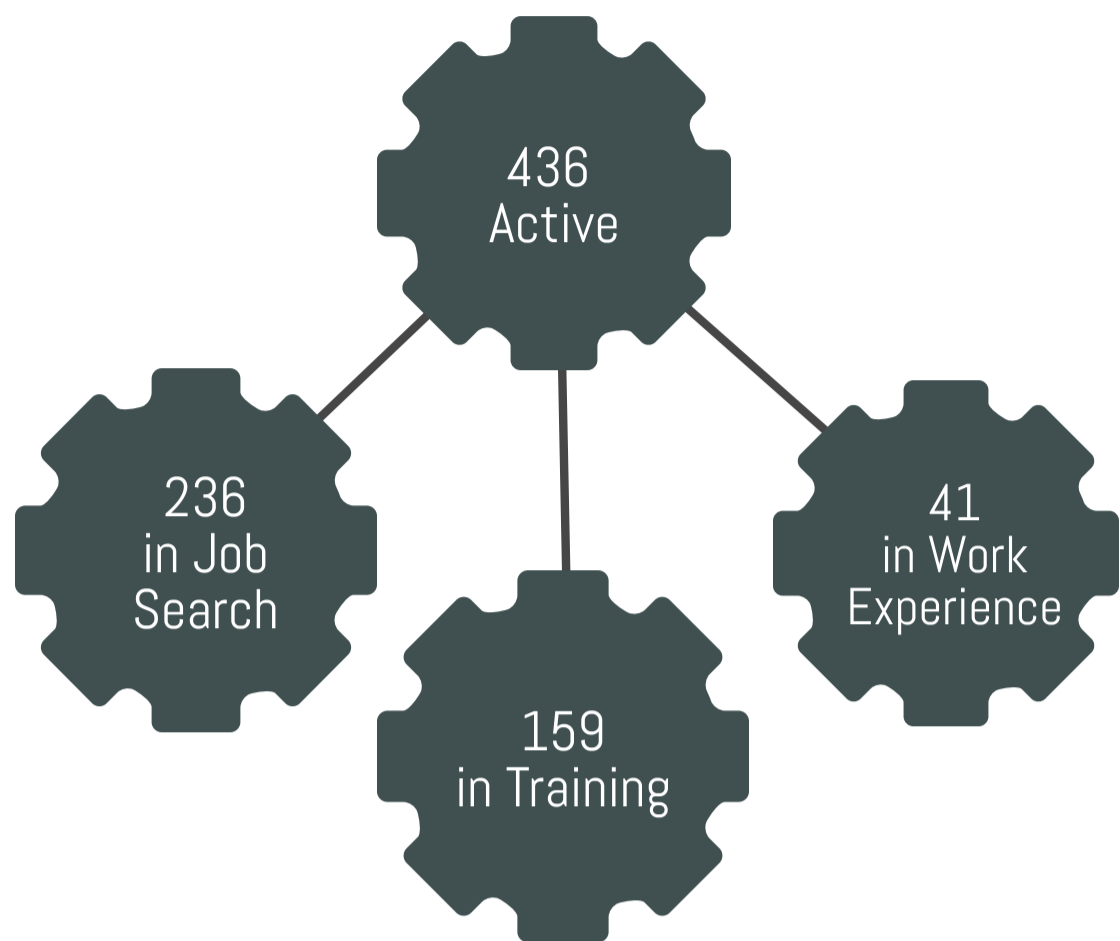
Legend for Educational Attainment: Associate's (grey), Bachelor's+ (black)



# WIOA Services

Intensive services for enrolled individuals include occupational training, paid work experience, job search support, supportive services, and job coaching. Activities and outcomes below represent period from July 2017 - June 2018.

## CUSTOMER ACTIVITIES



**453** Attendance at Job Networking Club

**149** Individuals Received Supportive Services

## CUSTOMER OUTCOMES



**261** Newly Enrolled

**159** Individuals Started Training



**76%** TRAINING-RELATED PLACEMENTS



**87** Individuals Received Industry Certifications



**52%** SOLANOCOUNTY PLACEMENTS

**143** Individuals Employed



**\$18.00** Median Wage

vs. **36%** Solano Co. average\*



**\$7,191.14** Cost per Job Seeker Served



**\$1.02/HR** Ave. Increase in Wages After Using WDB Services



# CalWORKS

**134** Completed Job Readiness Workshops

**112** Completed Supported Job Search

**67** Entered Direct Employment

**11** Entered Subsidized Employment

**\$14.20** Median Wage

# Business Engagement

WDB staff members engage with the business community to better serve the workforce needs of the county.

**187** New Businesses Engaged

**3,287** Jobs Posted in CalJOBS

**402** Active Business Engagements

**172** Recruitment Events Held

## Downtown Vacaville Eye Care

Downtown Vacaville Eye Care is a family owned optometric business. As a small business interested in expanding they used the wage reimbursement program and were connected to Sarah, who had a background in make-up sales. They loved the transferrable skills she brought to help market frames and provide quality customer service. They are now seeking an additional candidate and interested in using the program again to save costs and continue to grow their business.

**\$160,131** Invested in Solano County Businesses



WORKFORCE DEVELOPMENT BOARD  
OF SOLANO COUNTY

Workforce Development Board of Solano County  
320 Campus Lane  
Fairfield, CA 94534  
<http://solanoemployment.org>

\* Source: U.S. Census Community Survey 2016. LEHD OntheMap Commuter Flow 2015.